

2025 Q1 Online Investor Briefing

General Manager/ Kevin Chen

Agenda

- Company Profile and Status Update
- Operations Strategy and Program Structure
- Operations Overview of Q1 2025
- Financial Status Analysis
- Value Proposition and Operations Outlook
- Q & A

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PART 01

Company Profile and Status Update

A Partner Ecosystem Platform Driven by Sustainable Governance

2014



Venturing into the big data market to enhance enterprise IT application solutions

2015



Entering the AI market and building an enterprise deep learning platform

2017



Establishing Zerone Win Investment to transform into a conglomerate

Establishing the cloud consulting company WingWill Int'l to strengthen foothold in the cloud market



Diversifying agency services by launching subsidiary Peta Com to enhance distribution synergy



2021



Expanding operations by opening a new Hsinchu office to strengthen regional channels and projects

2022



Addressing enterprise needs for info security and IT automation by launching Digicomos, a subsidiary that delivers high-quality and responsive technical services



Supporting the government's info security localization policy by investing in two info security startups, TrustONE and LKC Lab, to enhance Zero One's info security capabilities



2024



Diversifying distribution business by launching TerraOne to address industry knowledge transformation needs and establishing LinkOne for Data/AI consulting services



Addressing regional economic transformation needs by launching the TechOne subsidiary to provide ICT services required for Taiwanese businesses operating in China, Vietnam, and Thailand



Investing in and partnering with Unicomp to grow the distribution business.

2025



Ecosystem Integrity

From hardware & software integration to service solutions

Global Market Expansion
Applying Taiwan's model across the Asia Pacific

Industry AI Solutions
Customized AI solutions for vertical markets

Sustainable Technology Development

Driving green IT with ESG integration

COMMIT TO EXCELLENCE



■ Scalable Experience, Expertise, Integrity & Passion



Sound Finance Exceptional Growth

Paid-in capital: **NT\$ 1.67 billion**
2024 Revenue: **NT\$ 18.47 billion**
2025 Jan-May Revenue:
Exceeded **NT\$ 10.67 billion**

Headquartered in the Neihu Technology Park in Taipei, with branch offices in Hsinchu, Taichung, and Kaohsiung, as well as subsidiaries in China, Vietnam, and Thailand to support clients' expansion across the Asia-Pacific region

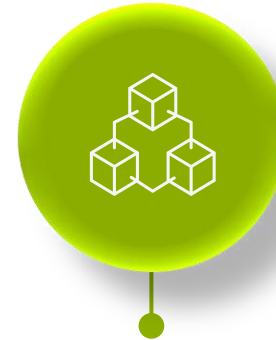
COMMIT TO EXCELLENCE



Top Talent Agility & Diversity

Over **700** employees and continuing to recruit top talent

Management / Sales /
Engineering / R&D /
Marketing / Warehousing
6 Core Capabilities to meet market demands



Value-Added Service Centric

Representing **60+** well-known domestic and global ICT brands, **including a number of S&P 500 companies**, Zero One is Taiwan's largest value-added distributor and information service provider.



One-Stop Solution Value Co-creation

Our partner ecosystem covers **2,500** resellers, with more than **700** regular business partners using our **one-stop solution for financial flow / products / services.**

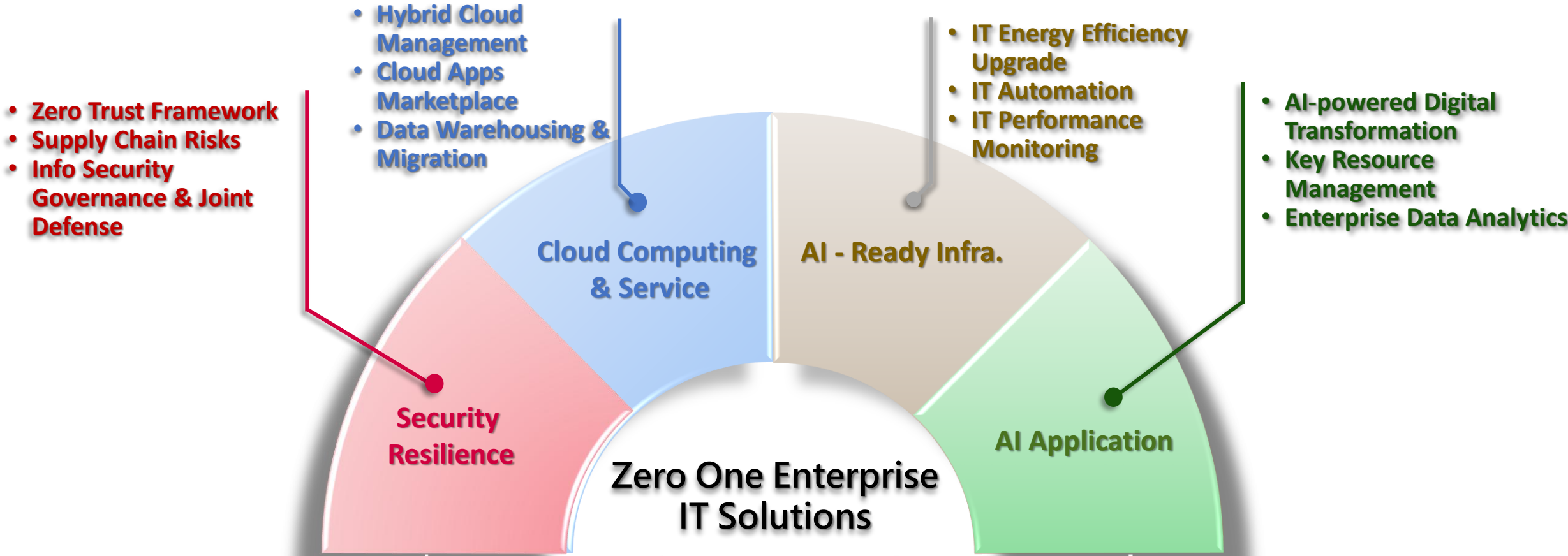
Note: Figures calculated as of 2025/3/31

ZERO ONE

PART 02

Operations Strategy and Program Structure

Zero One IT Solutions – innovation-driven diverse industry applications



Smart Manufacturing



Financial Technology



Smart Healthcare



Smart City



Education Technology

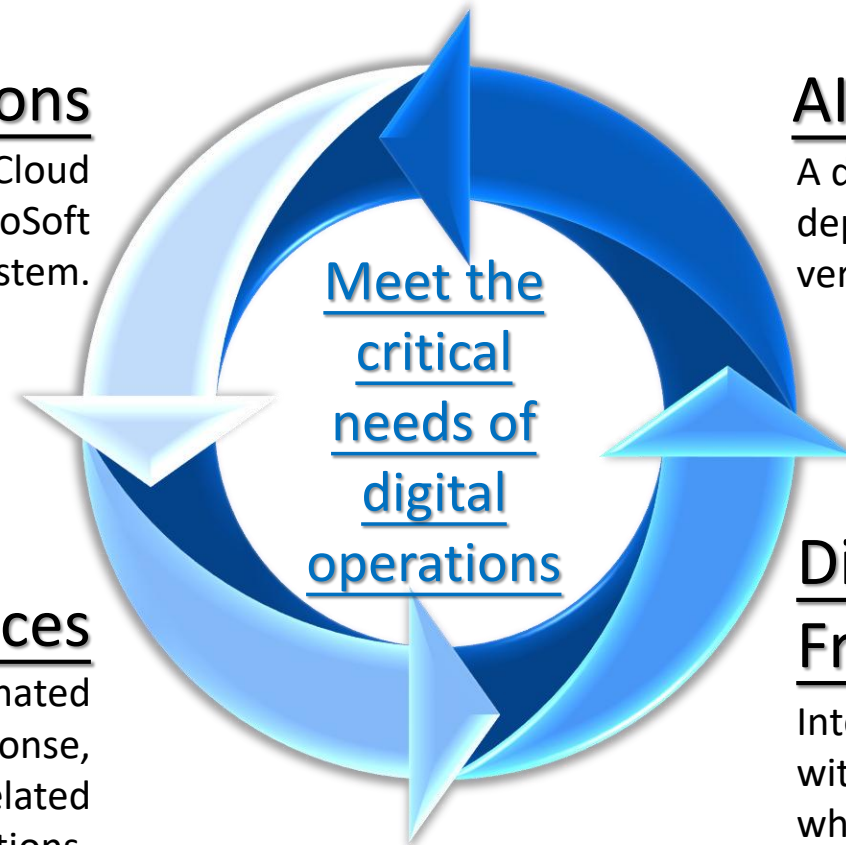
■ Core Business Development

Hybrid Cloud Solutions

Continuing to expand its VMware Cloud Foundation and Google GCP / MicroSoft Azure cloud service ecosystem.

Cybersecurity Services

Ongoing demand for coordinated cybersecurity and incident response, with growing interest in AI-related security and corresponding solutions.



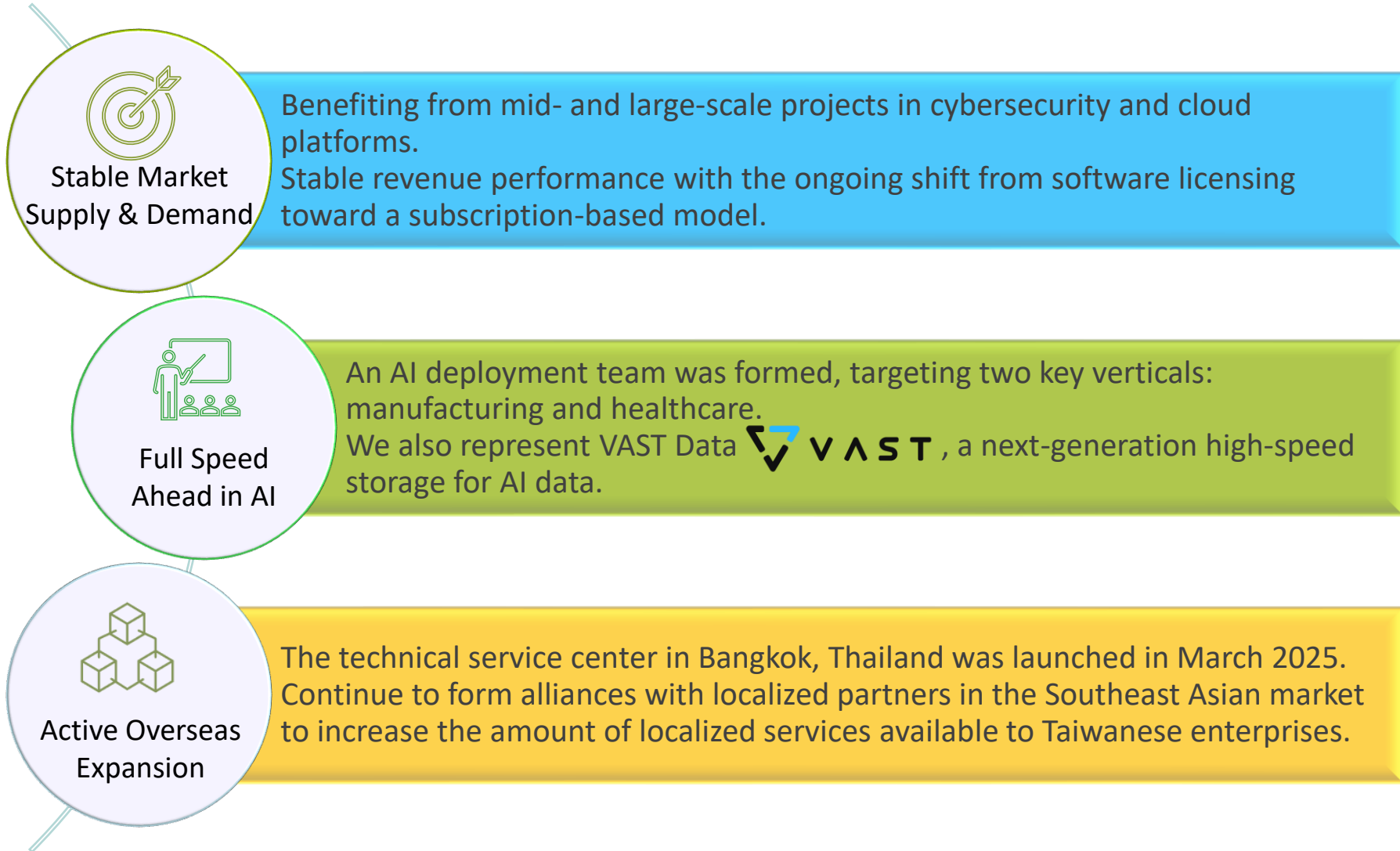
AI Infra & AI Deployment

A dedicated, project-based AI deployment team targeting two key verticals: manufacturing and healthcare.

Diversified Distribution Framework

Integrating digital transformation with industry-specific applications, while actively expanding its distribution network.

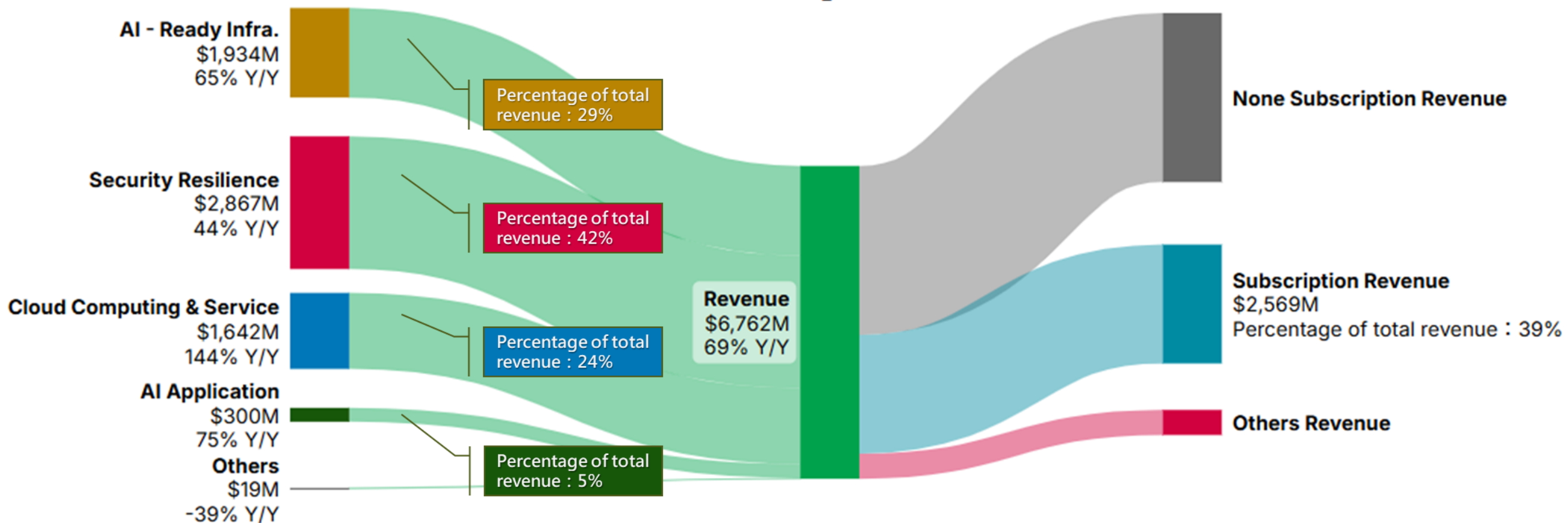
Q1 2025 Highlights



PART 03

Operations Overview of Q1 2025

2025Q1 vs. 2024Q1 Operations Overview



Product Category	2025 Q1 Sales (Unit: K TWD\$)	Percentage (%)	2024 Q1 Sales (Unit: K TWD\$)	Percentage (%)
AI - Ready Infra.	1,934,369	29	1,171,685	29
Security Resilience	2,867,135	42	1,985,343	50
Cloud Computing & Service	1,642,491	24	674,003	17
AI Application	299,007	5	171,086	4
Consolidated Income	6,762,884	100	4,005,205	100

■ Key Factors



Comprehensive IT Solutions

The AI-powered transformation of the data center and rising cybersecurity demand serve as dual engines that drive stable growth across the 4 core areas and sustain market competitiveness.

Cross-Disciplinary Integration

We encourage cross-disciplinary learning and ensure strong capabilities in emerging technologies, such as AI-as-a Service (AlaaS), supply chain security, and zero trust architecture.

We learn from customers' digital transformation pain points and apply our professional experience to integrate the capabilities of the brands we represent.

From Software Licensing to Subscription

Annual Recurring Revenue (ARR) has grown steadily year-over-year, accounting for about 80% of total revenue from software.

■ Embracing a Future of Software-Defined & Subscription-Based Markets



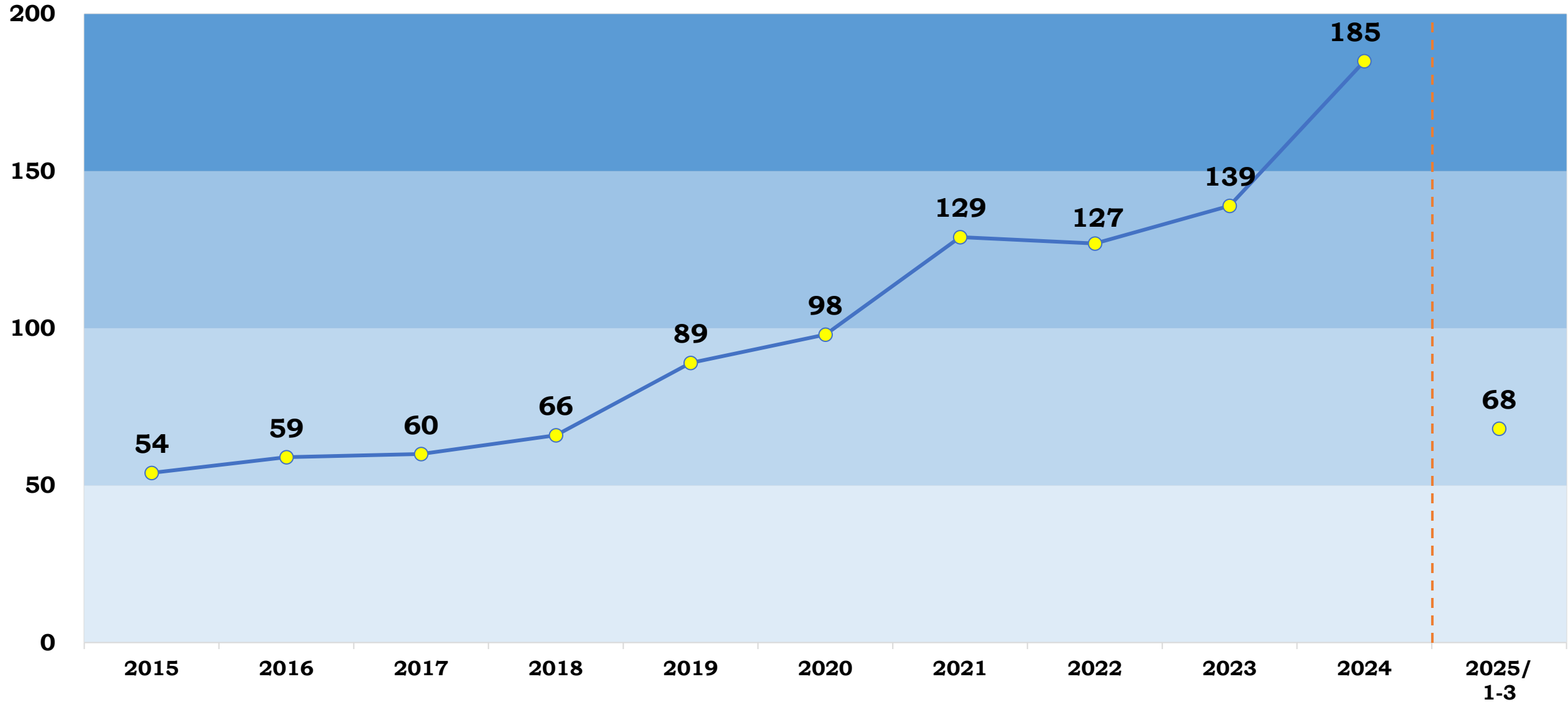
PART 04

Financial Status Analysis

Senior Director of Financial & Credit AR Management Division
/ Katy Chang

Consolidated Revenue of Previous Years

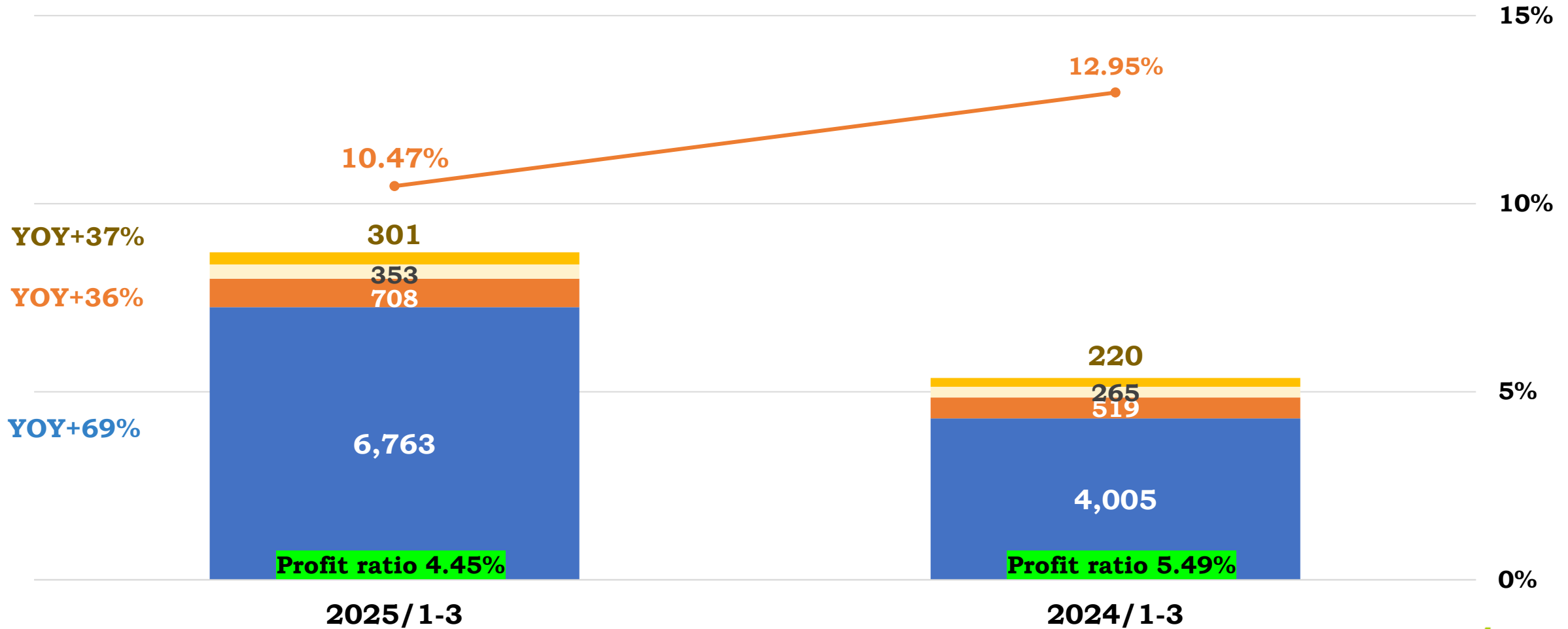
Unit: NT\$ 100 Million



Bar Chart of Condensed Income Statement (Year-over-Year)

■ Operating Revenue
 ■ Gross Profit
 ■ Operating Expenses
 ■ Net Profit
 —●— Gross Profit Ratio

Unit : NT\$ Million; %



Condensed Consolidated Balance Sheet

Unit: NT\$ Million

Items	2025/3/31		2024/12/31		2024/3/31	
	Amount	%	Amount	%	Amount	%
Cash and financial assets-current	3,402	25%	3,539	27%	2,409	24%
Notes, trade receivable	5,798	42%	4,865	37%	3,786	41%
Inventories	2,196	16%	2,599	20%	1,067	11%
Fixed assets and financial assets-noncurrent	1,403	10%	1,403	12%	1,480	15%
Goodwill	419	3%	419	0%	419	0%
Total assets	13,681	100%	13,282	100%	9,584	100%
Trade payables	5,614	41%	5,315	40%	3,046	32%
Other payables	1,149	8%	434	3%	870	9%
Total liabilities	7,532	55%	6,404	48%	4,503	47%
Total equity attributable to owners of the Company	4,920	36%	5,541	42%	3,769	39%
Non-controlling interests	1,229	9%	1,337	10%	1,312	14%
Total equity	6,149	45%	6,878	52%	5,081	53%

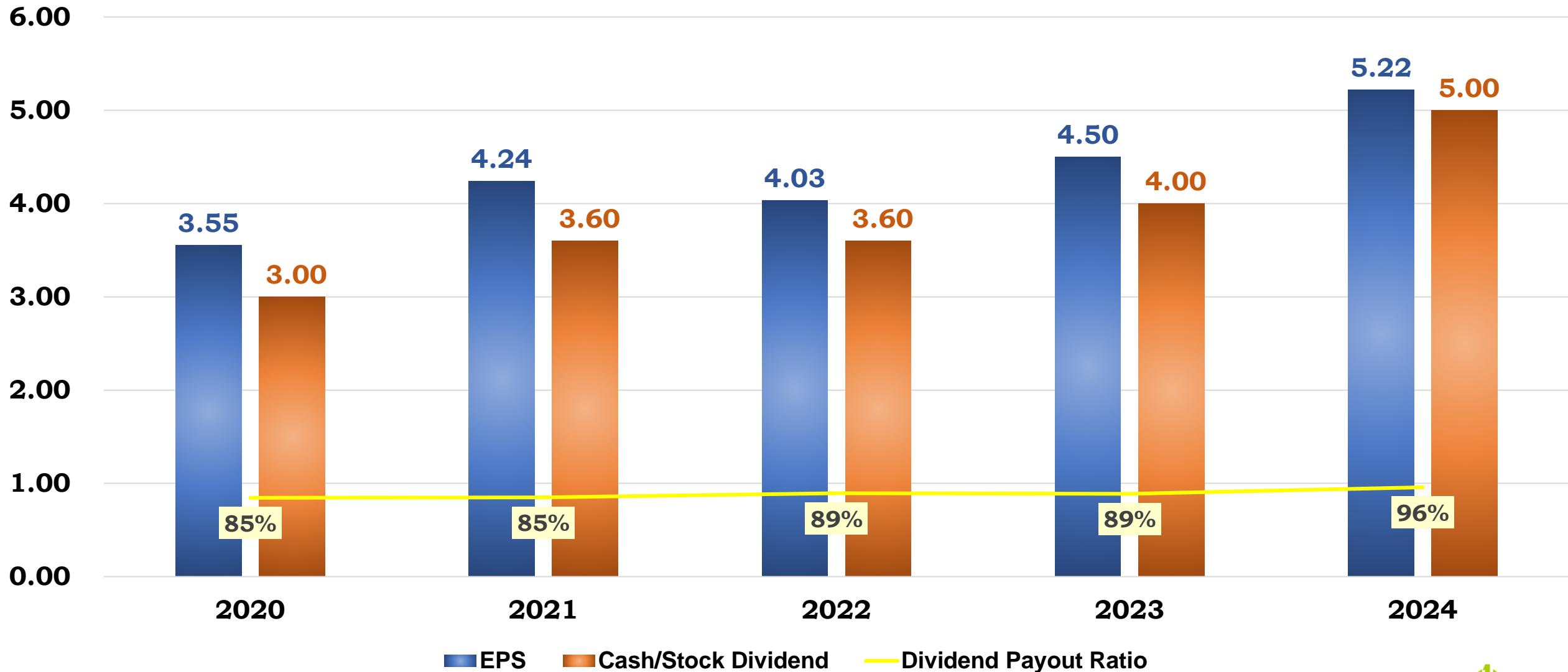
Note: Only significant items are disclosed.

Financial Index Analysis

Item	2021	2022	2023	2024	2024/1-3	2025/1-3
Debts ratio (%)	48.6	50.3	46.3	48.2	47.0	55.1
Current Ratio(%)	184.2	177.4	182.3	183.7	165.8	163.2
Quick Ratio(%)	139.6	127.7	147.2	139.1	141.1	130.7
Average Collection Days	71	83	81	80	81	72
Average Inventory Turnover Days	46	59	48	44	31	36
Average Payables Days	83	103	95	95	79	82

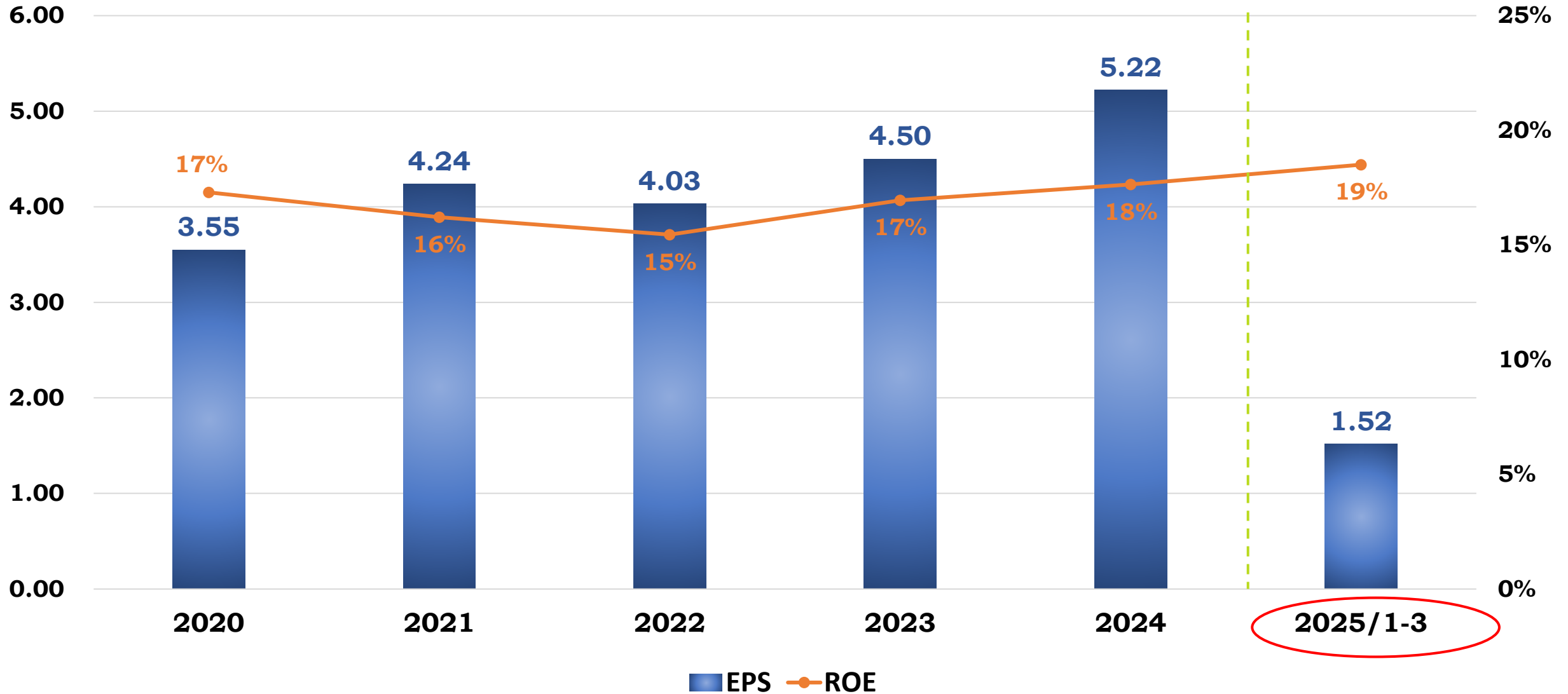
EPS & Dividend Payout Ratio of Previous Years

Unit: NT\$



ROE of Previous Years

Unit: NT\$



PART 05

Value Proposition and Operations Outlook

Market Outlook & Prospects

01

Steady growth in Taiwan's data center market

The market size is estimated at USD 1.85 billion in 2024 and is projected to reach USD 2.94 billion by 2030, **representing a CAGR of approx. 8.05% from 2024 to 2030.** Growth is driven by cloud adoption, cybersecurity development, and the rise of big data and IoT applications.

02

Great Potential in Taiwan's AI Market

Up to 70% of enterprises are still in the early stages of AI adoption, **showing strong growth potential for AI consulting and implementations.** The government launched a NT\$320 billion (approx. USD 10 billion) national development plan in 2024 focusing on AI and ICT infra. Taiwan's AI output value is projected to reach NT\$1 trillion by 2026.

03

Strong Momentum in Taiwan's IT Services Market

IDC expects the IT services in the Asia-Pacific (incl. Taiwan) to continue growing from 2025 to 2028. Taiwan stands out in the region for its high level of digital penetration, semiconductor, and well-established ICT supply chains. Despite headwinds from inflation and economic slowdown, enterprises continue to invest in IT services, such as AI, cloud, cybersecurity, and digital transformation.

- Source: analytics from Arizton, NextMSC, and ResearchAndMarkets
<https://www.arizton.com/market-reports/taiwan-data-center-market>
<https://www.globenewswire.com/news-release/2025/04/21/3064759/28124/en/Taiwan-Data-Center-Market-Investment-Analysis-Growth-Opportunities-2025-2030-Taiwan-s-3-Billion-AI-Investment-to-Transform-Data-Centers.html>
- <https://www.6wresearch.com/industry-report/taiwan-digital-transformation-market>
- <https://my.idc.com/getdoc.jsp?containerId=AP50957924>

■ ESG & Commitment to Sustainability



Carbon Reduction Goals

We have completed the ISO14064-1 greenhouse gas inventory report and verification. The goal is to reduce per-employee electricity consumption by 20% by 2030, using 2024 as the baseline year.



Green-IT FinOps Solution

This solution has been used to support several manufacturing clients in building carbon emissions data lakes.



TCFD Reporting & Greenhouse Gas Inventory

The first sustainability report (ESG report) is scheduled for publication in August 2025, and the quantitative climate-related financial disclosures (TCFD) will be completed by Q2 2026.

Zero One Spearheads a New Era

As cross-industry trends continue to grow, business operations are becoming more intelligent and diverse. Beyond leveraging its core strengths in distribution business, **Zero One is committed to co-building a platform ecosystem and developing consulting services.** This approach aims to provide comprehensive solutions and assist enterprises in transformation and upgrading. **Zero One will actively expand services for Taiwanese business supply chains in order to help them prosper in the Asia-Pacific region.**

Zero One will continue to plan operational strategies for production control platform, aiming to form **diverse alliances and support innovative startups in intelligent and software application services globally** and create a mutually beneficial industrial service ecosystem.



General Manager/ Kevin Chen

Thank you for attending this online investor conference.

Q&A